



IKK Messe- Wirtschafts- und Informationsdienste GmbH
Mr Christian Scholz
Mr Rudolf Pütz
Mr Sascha Wenzler
Kaiser-Friedrich-Str. 7

53113 Bonn

13 October 2006

Ref.: Chillventa Nürnberg Exhibitors Group positively surprised

Dear Mr Scholz, Mr Pütz and Mr Wenzler,

The Chillventa Nürnberg Exhibitors Group is positively surprised by the “open offer” from IKK Messe - Wirtschafts- und Informationsdienste GmbH. This “new trend” on the part of VDKF has surely been brought about by some of its members. Like the IKK promoter, the Exhibitors Group also sees risks for Germany as an exhibition venue if the IKK 2008 Stuttgart project were to be pursued without the support and assistance of major forces in the German and European refrigeration and air conditioning industry. This was precisely the reason why the former Initiative Pro IKK only accepted Nürnberg as the IKK venue for Germany. The Chillventa Exhibitors Group sees great risks for an exhibition and the exhibition scene in the event of a change of location – despite all the technical qualities of a new exhibition site like Stuttgart. The group has therefore definitely decided in favour of the Nürnberg venue and the new Chillventa concept. Nürnberg is synonymous with exhibitions in the refrigeration and air conditioning industry in Germany.

As the owner of IKK decided to change the venue of the exhibition, the Chillventa Nürnberg exhibition project now exists and is supported by a broad coalition of national and international exhibitors, associations, training institutions and exhibition experts.

Moreover, sufficient time was available for constructive talks from April to July 2006, but these did not lead to a positive conclusion for the known reasons.



Unfortunately, it is now too late. The basic decisions for Chillventa Nürnberg have been made and implemented, many partners in Germany and Europe have been substantially involved with specific tasks and a top-calibre exhibition committee has been set up. Chillventa Nürnberg 2008 is making good progress and will take place from 15-17 October 2008.

The companies, institutions and organizations that are members of the Chillventa Nürnberg Exhibitors Group and the individual personalities on the Chillventa exhibition committee would naturally be pleased if VDKF were to support the new Chillventa Nürnberg in the exhibition committee and in other ways. All those responsible for Chillventa are fully prepared to co-operate. There will certainly be possibilities for talks at IKK in Nürnberg next week, but the Chillventa Exhibitors Group prefers to conduct such talks in confidence, without information becoming public through open letters and reports.

On behalf of the Chillventa Nürnberg Exhibitors Group

Thomas Ernst
Co-ordinator

Werner Rolles
Co-ordinator

Copy: To all members of the Chillventa Nürnberg Exhibitors Group